

That which is claimed:

5

1. A method for communicating with customers, comprising:  
combining billing information and non-billing information to create a  
customized communication;  
conveying said customized communication to a customer.
2. The method of claim 2, wherein combining billing information and non-billing  
information to create a customized communication further comprises:  
10 creating a customer database having said billing information and said  
non-billing information;  
classifying customers in said database;  
selecting said non-billing information to communicate; and  
classifying said non-billing information.
3. The method of claim 2, wherein said database comprises:  
15 customer profiles;  
customer billing information; and  
non-billing information profiles.
4. The method of claim 3, wherein classifying customers in said database  
comprises:  
20 creating a set of classifications that correlate to customer traits;  
assigning applicable classifications from said set of classifications to  
customers; and  
recording said applicable classifications in respective customer profiles  
in said database.
- 25 5. The method of claim 4, wherein classifying said non-billing information  
comprises:

assigning applicable classifications from said set of classifications to selected non-billing information; and

recording said applicable classifications in respective non-billing information profiles in said database.

5 6. The method of claim 5, wherein combining billing information and non-billing information to create a customized communication further comprises:

combining billing information for a customer with non-billing information, wherein an applicable classification recorded in the profile of said non-billable information matches an applicable classification recorded in said customer's profile.

10

7. The method of claim 1, wherein said customized communication comprises a newsletter.

15 8. The method of claim 1, wherein conveying said customized communication to a customer comprises providing printed material to said customer via a delivery system.

9. The method of claim 1, wherein conveying said customized communication to a customer comprises providing said customized newsletter to said customer electronically.

10. A system for communicating with customers comprising:

20 an operator, wherein said operator selects an article of non-billing information;

computer readable media for combining billing information and non-billing information to create a customized communication, and

25 a computer system having a processor and a data store associated therewith, said computer system being in communication with said computer readable media.

11. The system of claim 10, wherein said computer system comprises:

a combination of a server connected to a network for communicating with a terminal connected to said network; and  
a terminal connected to said network.

12. The system of claim 10, further comprising a set of classifications correlated to customer traits.  
5  
13. The system of claim 12, wherein applicable classifications are assigned to customers and said non-billing information.  
14. The system of claim 13, wherein said operator assigns applicable classifications to customers and said non-billing information.  
10 15. The system of claim 13, wherein said computer readable media further comprises instructions for assigning applicable classifications to customers and said non-billing information.  
16. The system of claim 13, wherein said computer readable media further comprises a relational database system.  
15 17. The system of claim 16, wherein said relational database system comprises:  
a customer table, wherein said customer table comprises customer information, unique customer identifiers, and classifications assigned to customers;  
20 a billing information table, wherein said billing information table comprises unique customer identifiers and customer billing information, and has a relationship to said customer table based on said unique customer identifiers;  
a non-billing information table, wherein said non-billing information table comprises non-billing information and classifications assigned to said non-billing information, and has a relationship to said customer table based on said classifications; and  
25 a report that combines billing information for a customer with non-billing information that possesses an assigned classification matching

an assigned classification of said customer, to create said customized communication for said customer.

*10*

5 18. The system of claim 10, wherein said customized communication comprises a newsletter.

19. The system of claim 16, further comprising a printer in communication with said computer system, wherein said printer is capable of printing said customized newsletter.

20. The system of claim 16, wherein said customized newsletter is conveyed to a customer electronically.

*112*

10